# Data Delivery Group 07 October 2019

## Positioning Scotland as an international centre of data expertise

### Purpose of paper

1. To propose a shared piece of work to develop a strategic communications approach that positions Scotland as an international leader around data driven innovation. To identify the most relevant people to help develop this approach, and shape this proposal.

#### **Background**

- 2. A significant part of the potential for data technologies to be a driver for inclusive and sustainable economic growth in Scotland is about securing investment into the country. This is because we have excellent data, world-class academic power in informatics, public trust in using/handling data, and good links between universities and the NHS in particular.
- 3. We often hear that people outside Scotland aren't aware of the great work we're doing here and so we are missing out on significant potential. There are a number of us who present to international audiences, though we may not be presenting something that covers the totality of what Scotland has to offer.

### Proposed aims for work

- 4. To come to a shared view about the business segments we'd be targeting with our story, and about the most significant drivers for these organisations in investing in Scotland.
- 5. To develop a shared presentation that people across Scotland in the technology space can give to international audiences. This would cover:-
  - the natural assets of Scotland in the data space, and what makes Scotland unique
  - our vision for improving wellbeing with data,
  - the range of action we're taking to make this vision real.
  - the offer to business.
- 6. To develop an approach to using our shared story who will best deliver this, and what a plan for this would be.
- 7. To agree an approach for review to keep this fresh and current.

#### How we take this forwards

8. This is an area where no one organisation can do this alone. Rather, organisations need to work together with one voice to achieve a common goal, as part of our High Level Delivery Plan for data.

- 9. We bring together a group of people to a workshop to work up this presentation: making sure we have a shared vision for this work, sharing what we already have to draw upon, and shaping the broad outline for a shared story. As a minimum, this workshop needs to include people from...
  - Scottish Development International
  - The DataLab
  - Edinburgh City Region Deal DDI programme
  - Scottish Government
  - NHS-National Services Scotland
- 10. Scottish Government can play a role in convening a workshop. We can also bring in expertise in strategic communications to shape the presentation. We will need a contribution from others both in making sure the approach is developed in a way that we have a common Scottish voice on this and as a result this delivers tangible benefits.
- 11. As with other developments in the data space, we will be developing this using Open Government approaches and principles.

#### **Questions for the Group?**

- 1. Beyond developing a polished narrative, what is the approach we should take to deliver that story that would influence organisations to invest in Scotland?
- 2. Who needs to be involved in developing this story and approach?

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